Theme: sales	Sales message is	Sales message is	Sales message is	Sales message is
message is	simple and clear	simple but	not simple but	neither simple nor
simple and clear	5 pts	unclear 3 pts	clear to specific	clear 1 pts
5 pts	3 pt3	ancical 3 pts	audience 2 pts	cicai i pis
Headline:	Headline	Headline is not	Headline catches	Headline is present
Attracts readers	attracts the	attractive	the readers'	but not engaging
and remain in	readers and	enough to	attention briefly	1pts
their memory 5	remains in their	remain in the	2 pts	1903
pts	memory	readers'	2 603	
Pts	5 pts	memory		
	5 643	3 pts		
Illustration:	Illustration	Illustration suits	Illustration 's	Illustration is
shows the	shows the	the product and	relationship to	present but has no
product and tells	product and tells	reinforces sales	the product is	apparent connection
a story to	a story to	message	general 2pts	to the product 1pts
reinforce sales	reinforce sales	3pts		
message 5 pts	message 5pts			
Language,	Language is	Language is	Language is	Language is poor,
emphasis,	advanced,	good, emphasis	simple,	emphasis is never
volume and	emphasis is	is many times	emphasis is	varied and doesn't
tone:	varied and is	varied and is	somehow varied	engage the
Language is	used to engage	used to engage	and attempt to	audience, audience
advanced,	the audience,	the audience,	engage the	could not hear the
emphasis is	audience could	audience could	audience,	speaker clearly, and
varied and is	hear the speaker	hear the speaker	audience could	the tone is
used to engage	clearly, and the	clearly, and the	barely hear the	inappropriate to the
the audience,	tone is	tone is	speaker clearly,	content of the
audience could	appropriate to	appropriate to	and the tone is	presentation
hear the speaker	the content of	the content of	to some degree	3 pts
clearly, and the	the presentation	the presentation	appropriate to	
tone is	10 pts	8 pts	the content of	
appropriate to			the presentation	
the content of			6pts	
the presentation				
10 pts				
Presentation	Presenters scan	Presenters	Presenters	Presenters don't
Components:	the audience	address the	address the	address the
Excellent Eye	and uses	audience and	audience from	audience and do not
contact,	excellent eye	uses some eye	time to time and	eye contact, use
appropriate	contact, use	contact, use	rarely uses eye	body language that
body language 5	body language	body language	contact, use	distract the
pts	that is	that is	body language	audience
	appropriate	appropriate	that is	1pts
	5 pts	3 pts	acceptable	
			2 pts	

My Advertisement: 30 pts for portfolio/folder

All the following documents are to be put in a folder or a portfolio with the students'names on the front (per pairs)

Step 1:

Research: 'How to make an Advertisement?', 'Elements of a good advertisement,' and 'Examples of Advertisement.'

Here are a few sites you can use.

http://www.wikihow.com/Create-an-Advertisement

http://www.hongkiat.com/blog/70-creative-advertisements-that-makes-you-look-twice/

http://www.startupinternetmarketing.com/pagelinks/how2ad.html

http://inspirationfeed.com/inspiration/advertising-inspiration/50-creative-effective-advertising-examples/

Step 2:

Print out the articles you need to use. (1 point per article, maximum 5) 5 pts

<u>Step 3:</u>

Highlight the information you will need and write it in your own words (2 points per article, maximum 5) 10 pts

Step 4:

Choose a product to be advertised in a magazine, radio or billboard, and TV and show clearly who IS THE AUDIENCE TARGETED. (1 item)

Step 5:

Outline the form of your advertisements. (write/ draw a well-organized outline, tell me what do you want to start with and where you are going to put the headline, message, picture, colours... ...in other words, how will your advertisements look like?) You have to be ready to justify any choice of colour, form, audience, target market............ in your oral presentation. 10 pt Deadline: 12th/03/13

Step 6:

Make your advertisements. (Assessed according to the rubric)

Step 7:

Write your oral presentation on a sheet of paper to put in your folder. **If this document is not in your folder, you lose 5 points.** (Assessed according to the rubric)

Write your magazine article and put it in your folder for the teacher's assessment. 5 pts

Step 8: Class presentation. Each student will present and hand in his folder/ portfolio. (Assessed according to rubric)